# Communications Usage Trend Survey in 2005 Compiled

MIC has compiled the "Communications Usage Trend Survey" as of the end of CY2005 in order to grasp the usage trends in telecommunications and broadcasting services within households (households and household members), companies (enterprises) and offices (establishments).

#### [Highlights of the survey results]

The number of Internet users via mobile terminals has been increasing further, surpassing those via personal computers (PCs) for the first time.

With respect to terminals for accessing the Internet by individual users, the number of Internet users via mobile terminals, including cellular telephones, increased by 10.98 million from the end of the previous year (an increase of 18.8 percentage points over the previous year) to 69.23 million, surpassing those via PCs (66.01 million, an estimated figure) for the first time. This shows a further increase in the number of Internet users via mobile terminals.

More than a half of the Internet users (57.0%, or 48.62 million, of the total number [85.29 million], estimated figures) are using both personal computers and mobile terminals.

The number of Internet users subscribing to broadband access networks continues to be on the rise. When looking into the ratio of each broadband network, while the ratio of fiber-optic circuits has been increasing, that of digital subscriber lines, or DSL, recoded a decrease for the first time.

The number of broadband access network users increased by 4.6 million (an increase of 10.8 percentage points compared to the figure as of the end of previous year) to 47.07 million (an estimated figure), showing a continuous increase in the number of broadband users, or reaching 55.2% to the total number of Internet users.

About two-thirds of households have access to the Internet via PCs (65.0%) and 68.1% of corporate Internet users have subscribed to broadband access network services.

With regard to types of broadband circuits to which residential users' PCs are connected, while the usage ratio of fiber-optic circuits grew from 6.1% to 14.8%, that of DSLs decreased from for the first time from 39.2% to 34.2%. The same trend was seen in companies and offices.

#### Internet users have been continuously increasing.

The number of Internet users who have accessed the Internet in 2005 reached 85.29 million (an estimated figure), increased by 5.81 million (a 7.3 percentage point growth over the previous year). Thanks to the increase, the population coverage ratio of Internet users increased by 4.5 percentage points to 66.8% (an estimated figure).

#### The digital divide between age groups still exists.

Differences in the usage rates for age groups, annual income groups, gender groups and sizes of cities were narrowed in comparison with those in the previous year. However, the differences in the usage rates for the age groups of their 60s or older and younger age groups are still remarkable (e.g., a difference of 20 percentage points between their 50s and their early 60s).

When comparing the usage rate for cellular telephones with that for PCs, that for cellular telephones is high. The PC usage rates extremely differ by age groups.

The cellular telephone usage rate (71.9%) exceeds the PC usage rate (56.7%) by 15 percentage points, as is seen by age groups. In particular, the cellular telephone usage rate for the age group "ages between 6 through 12" overwhelmingly exceeds the PC usage rate by 37 percentage points.

The cellular telephone usage rates for their 20s through 40s surpass 90%, even for their late 60s exceeds 50%. On the other hand, the PC usage rates for their 20s through 40s exceed 70%, that for their 50s is 55%, and that for their late 60s is 22.7%. With respect to the digital divide by age groups, since skills and knowledge are needed to operate PCs, the older the age group grew, the lower the PC usage rates decline.

Although IP telephony services have been introduced into corporate users, the number of residential IP telephony users has slowed down in the growth rate.

The corporate usage rate for IP telephony services has grown by 11.6 percentage points year on year to 39.4%. On the contrary, the residential usage rate for IP telephony services has slightly increased by 2.3 percentage points to 15.0%, showing a stagnant growth rate lower than that of the year before (an

increase of 5.4 percentage points).

Some measures for protecting personal information have been taken by corporate users on a swift pace.

The corporate user rate of information and communications networks who take some measures for protecting personal information have grown by 16.7 percentage points over the previous year to 73.2%, indicating that measures for protecting personal information have been taken by corporate users on a swift pace. Of such measures, "improved training at office" recorded the highest rate of 45.7%, followed by "appointment of a chief information officer (CIO)" (41.4%).

#### [Outlines of the survey]

The "Communications Usage Trend Survey," which is composed of the following three sections: "Households/household members," "Companies (enterprises)," and "Offices (establishments)" has been conducted annually since 1990\* as a statistical survey authorized by MIC in accordance with the Statistical Report Coordination Law. The survey on "Companies (enterprises)" was conducted in 1993 as the annual survey (except 1994), and "household members" was added in 2001.

#### [Details of the survey method]

[Details of the surv	cy mealou			
	Households	Companies (Enterprises)	Offices (Establishments)	
Survey period		As of January 2006		
Survey area	Nationwide			
Object samples surveyed	Households (including single households) headed by someone aged 20 or older as of April 1, 2005	Enterprises with more than 100 regular employees, excluding the industries of "Agriculture," "Forestry," "Fisheries" and "Mining" as defined in JSIC.	Establishments with more than 5 regular employees excluding the industries of "Postal Services" and "Telecommunications" as defined in JSIC.	
Number of samples	6,400	3,000	5,600	
Effective replies	3,982 (12,879 persons)	1,406	2,821	
(Rate)	(62.2%)	(46.9%)	(50.4%)	
Items surveyed	_	in information and communicates of ICT equipment possession		
Sampling Method	Random sampling (Stratified Two-stage Sampling on sizes of cites, towns and villages)	Random sampling (Systematic Sampling on regular employee size for each industry)	Random sampling (Systematic Sampling on regular employee size for each industry)	
Method of survey	_	Mail survey (postal service)		

## Communications Usage Trend Survey in 2005 Key Survey Results

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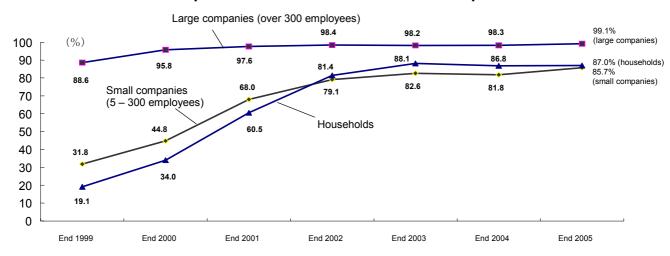
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## I Internet usage

## (1) Internet penetration (for households and companies)

Internet penetration rates have levelled off in recent years, remaining at 87.0% for households and 99.1% for large companies, while the penetration rate for small companies has risen slightly to 85.7%.

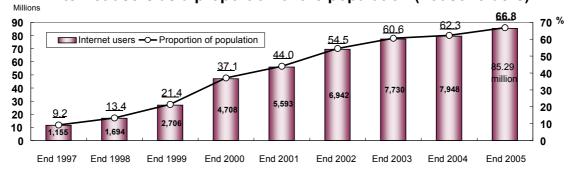
#### Internet penetration for households and companies



#### (2) Internet users as a proportion of the population (householders)

The number of people who used the internet in the past year was 85.29 million, up 5.81 million (7.3%) since the end of last year. Continuing growth in absolute user numbers was matched by a commensurate increase in the proportion of internet users relative to the total population, which rose 4.5% to 66.8%.

#### Internet users as a proportion of the population (householders)



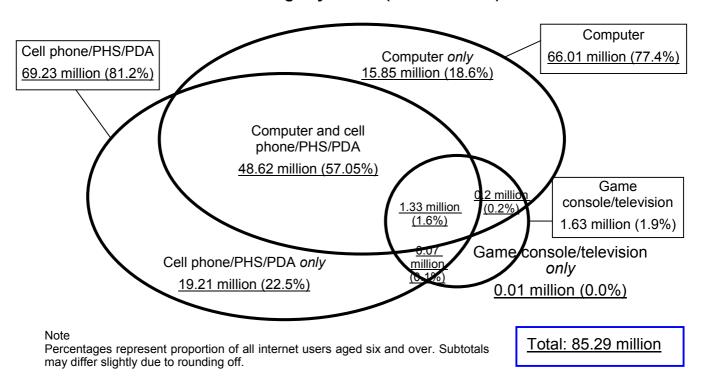
#### Notes

- 1. Internet user numbers shown here are projections based on the number of survey respondents aged six and over who accessed the internet during the past year, from any device (including computer, cell phone/PHS, PDA and game console) and for any purpose (including private, school-related and work-related).
- 2. The figure for internet users as a proportion of the population is an estimate calculated by dividing the total population as of October 2005 (127.71 million, the intermediate projection given by the National Institute of Population and Social Security Research in *Future Population Projections for Japan*) by the projected number of internet users (85.29 million).
- 3. Figures for 1997 to the end of 2000 are quoted from the Communications White Paper. Figures for 2001 to the end of 2005 are taken from the Communications Usage Trend Survey.
- 4. The survey sample in 1999 was respondents aged 15 to 69. This was expanded to respondents aged 15-79 in 2000, then to all respondents aged six and over from 2001 to reflect increasing internet usage by school-age students. As a result of these demographic changes, it is not always possible to make direct comparisons between survey results from different years.

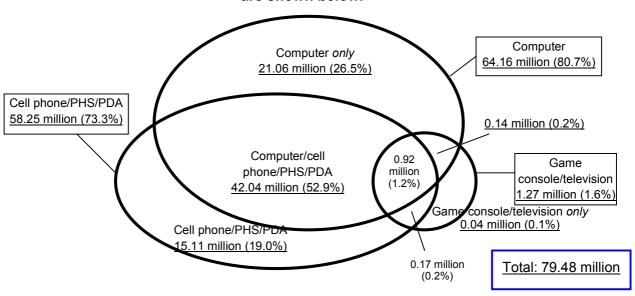
## (3) Internet usage by device (householders)

The number of personal internet users employing mobile terminals (chiefly cell phones) to access the internet rose by a further 10.98 million (18.8%) to reach 69.23 million, surpassing internet access by computer (66.01 million) for the first time and indicating continued growth in the trend towards mobile internet usage. The majority of internet users (48.62 million or 57.0%) access the internet from both computers and mobile terminals; the number of users who access the internet from a computer only fell by 5.21 million.

#### Internet usage by device (householders)



## For comparison, the results from the Communications Usage Trend Survey in 2004 are shown below.

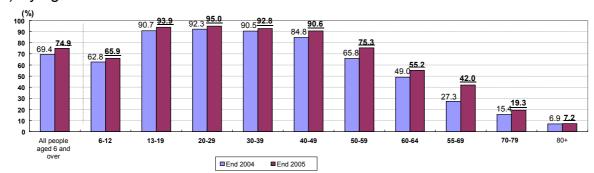


## (4) Demographic breakdown of internet usage (householders)

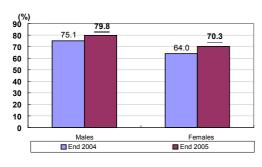
Although variation in internet usage rates according to age, gender, city size and household income has decreased since the previous survey, internet usage rates are still much lower among people aged 60 or more — for instance, there is a difference of 20% between the 50 – 59 age group and the 60 – 64 age group.

#### Demographic breakdown of internet usage (householders)

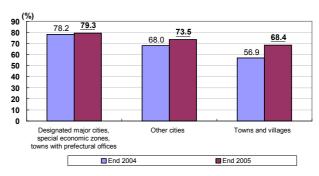
### (1) By age

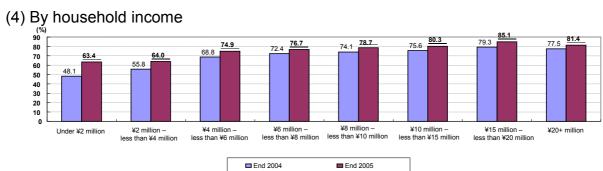


### (2) By gender

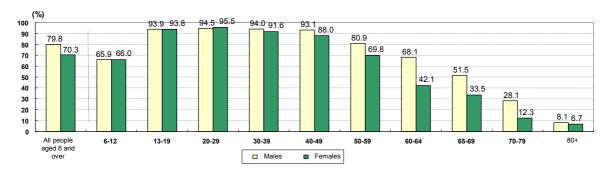


### (3) By city size





## (5) By age and gender (end 2005)

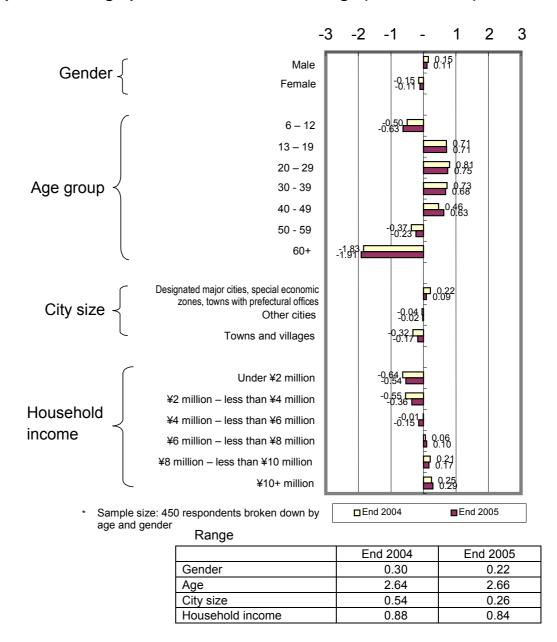


#### (5) Impact of demographic factors on internet usage (householders)

Among the demographic characteristics considered in the survey, age group had the greatest impact on internet usage followed by household income, while city size and gender were of negligible significance.

The "12 and under" and "50 and over" age groups had a negative influence (i.e., respondents in these age groups were less likely to use the internet), with the "60 and over" age group having a particularly strong negative influence. Looking at household income, the "less than ¥6 million" categories had a negative impact, while the "¥6 million and over" categories had a positive impact.

#### Impact of demographic factors on internet usage (householders)



Note: The impact rating is determined via multivariate analysis using type II quantization\*. A positive figure indicates a factor that promotes internet usage, while a negative figure indicates a factor that hinders internet usage. The higher the number, the greater the impact.

<sup>\*</sup> Type II quantization is a form of multivariate analysis involving the use of qualitative data for both predictor and non-predictor variables. Here, the impact in each category (called the category score) is calculated with internet usage as the non-predictor variable and the demographic characteristics as the predictor variables.

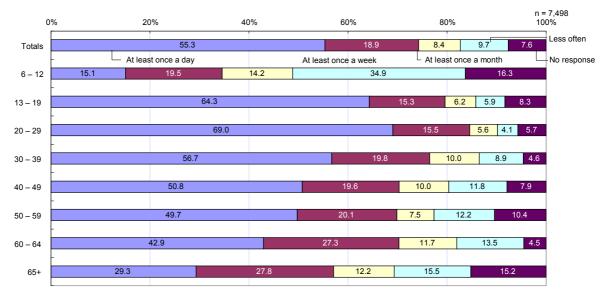
#### (6) Frequency of internet usage (householders)

Of those householders who access the internet at least once a day, over half (55.3%) do so using a cell phone, while 43.9% use a computer, a difference of 11.4%.

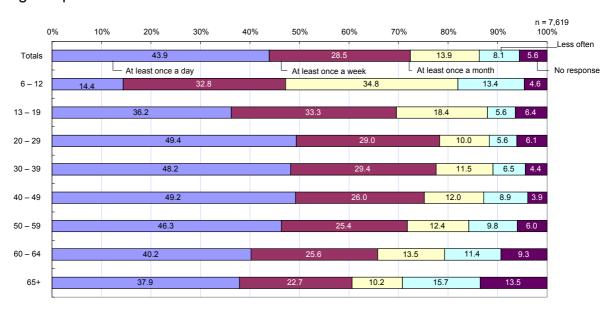
Cell phones are preferred over computers across all age groups, particularly in the younger age brackets (13 - 19 and 20 - 29), where the proportion rises to over 60%. The proportion for computers is lowest in the 13 - 19 age bracket at 36.2%, but relatively constant at around 40% from 20 to 59 years of age. Few children aged 6 - 12 use the internet on a daily basis, with the cell phone and computer figures both in the range 14% - 15%.

### Frequency of internet usage (householders)

## (1) Using cell phone



#### (2) Using computer

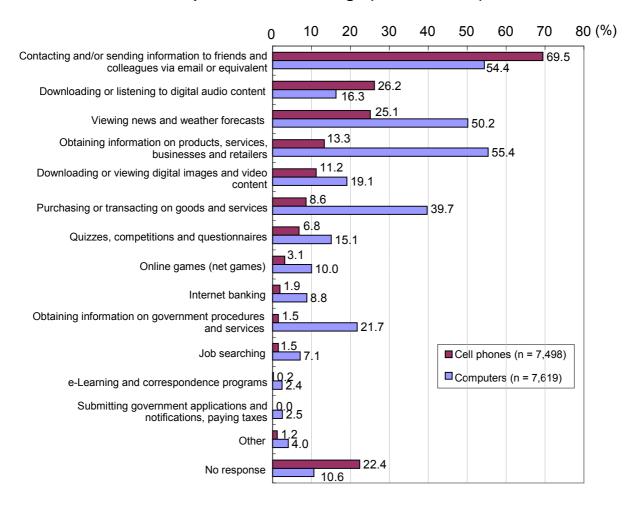


## (7) Purpose of internet usage (householders)

When accessed from a cell phone, the internet is overwhelmingly used for contacting and/or sending information to friends and colleagues via email or equivalent (69.5%); the next most common uses are downloading or listening to digital audio content (26.2%) and viewing news and weather forecasts (25.1%). These findings indicate a strong preference for obtaining and exchanging information while in transit. When accessed from a computer, meanwhile, the internet is generally used for obtaining information on products, services, businesses and retailers (55.4%), contacting and/or sending information to work associates and friends (54.4%), and viewing news and weather forecasts (50.2%). Thus, computer-based internet usage is spread among various categories, whereas mobile internet usage tends to be concentrated in one category.

Cell phones are used more than computers in two categories only: contacting and/or sending information to friends and colleagues, and accessing digital content. In all other categories, computers are used more than cell phones, particularly for obtaining information on products and services and viewing news and weather forecasts.

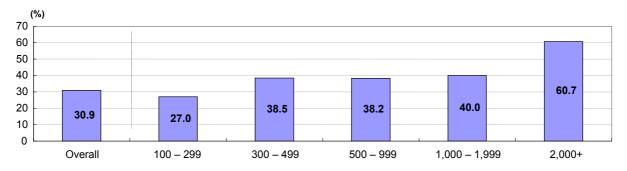
#### Purpose of internet usage (householders)



## (8) Usage of e-commerce (companies)

Some 30.9% of companies use e-commerce in the form of procurement and sales over the internet. Very large companies with 2,000 or more employees are more than twice as likely to use e-commerce as small companies with 100 - 299 employees (60.7% versus 27.0%).

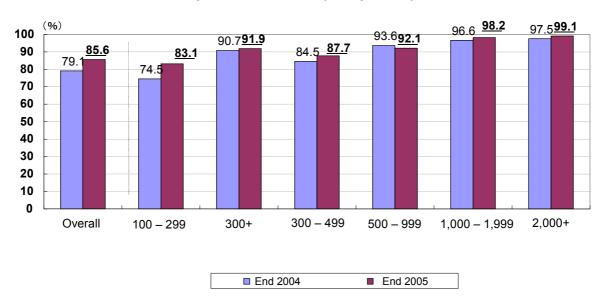
## Usage of e-commerce (companies) (by number of employees)



## (9) Corporate websites (companies)

The majority of companies (85.6%) have their own websites, which are increasingly used as a means of disseminating information about the company. Almost 100% of very large companies with 2,000 or more employees have a website; the percentage of smaller companies with websites is less, but the figure is steadily rising and closing the gap on larger companies.

#### **Corporate websites (companies)**

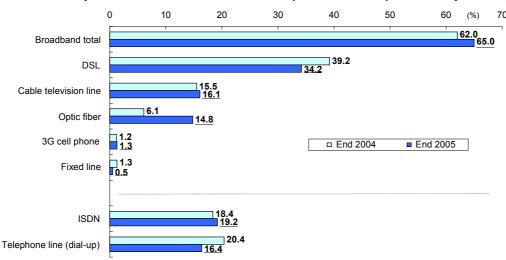


#### 2 **Broadband penetration**

### (1) Home computer internet access (households)

Broadband now accounts for two-thirds (65.0%) of all home computer connections, but growth in broadband take-up has slowed to three percentage points over the last year. During the same period, optic fiber connections more than doubled, from 6.1% to 14.8%, while DSL connections fell for the first time, from 39.2% to 34.2%.

#### Home computer internet connections (households) — multiple response



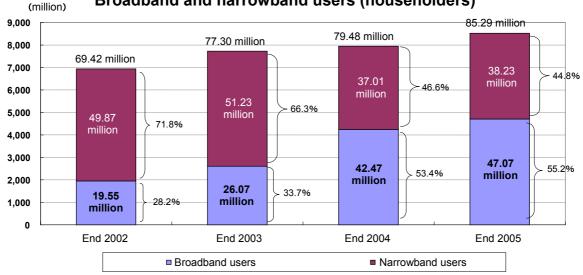
#### Note

- 1. Sample is defined as respondents who access the internet from a computer at home.
- 2. "Broadband total" comprises DSL, cable television/CATV, optic fiber (FTTH), 3G cell phone (when used as to provide the computer's internet connection) and fixed line services.
- 3. Narrowband includes the above plus cell phone and PHS lines.

## (2) Broadband users (householders)

The number of broadband users continued to rise, reaching an estimated 47.07 million, an increase of 4.6 million (10.8%) since last year. This represents 55.2% of all internet users, up 1.8% since last year.

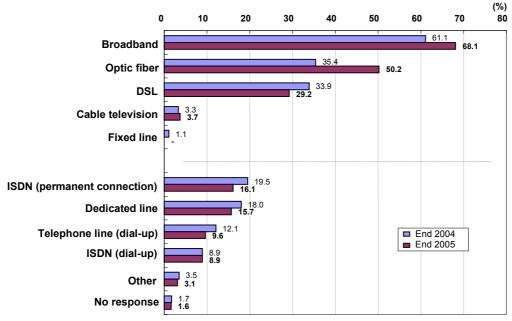




## (3) Corporate internet access (large companies)

Broadband now accounts for 68.1% of corporate internet connections, indicating a continued rise in the adoption of broadband by industry. Optic fiber connections also rose from 35.4% to 50.2%, while DSL connections fell for the first time, from 33.9% to 29.2%.

## Corporate internet connections (large companies) — multiple response

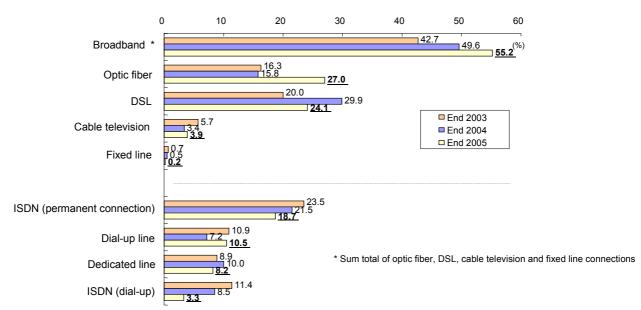


Note: "Broadband" includes optic fiber, DSL, cable television and fixed line connections

## (4) Small business internet access (small companies)

Broadband connections at small companies lifted from 49.6% last year to 55.2%, an increase of 5.6 percentage points. Optic fiber connections increased from 15.8% to 27.0%, while DSL connections fell for the first time, from 29.9% to 24.1%.

#### Small business internet connections (small companies)



## 3 Usage of telecommunications devices

### (1) Cell phone vs. computer usage (householders)

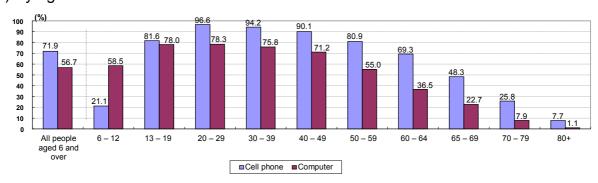
Overall, cell phone usage is more than 15% higher than computer usage (71.9% versus 56.7%) in all age groups. The only exception is the 6-12 age bracket, where computer usage is approximately 37% higher than cell phone usage.

Cell phone usage is over 90% in the 20-49 age bracket, and still around 50% in the 65-69 age group. Computer usage is over 70% in the 20-49 age bracket, falling to 55% among 50-59 year olds and 22.7% among 65-69 year olds. These results indicate that computers, which are more difficult to master than cell phones, have created a significant digital divide between generations.

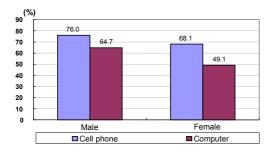
Viewed by gender, city size and household income, the difference in usage rates was greater for computers than for cell phones. As household income rises, the discrepancy between computer and cell phone usage narrows.

## **Cell phone versus computer usage rates (householders)**

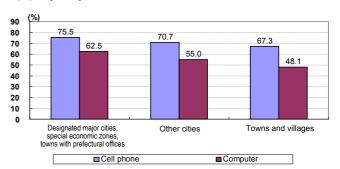
#### (1) By age



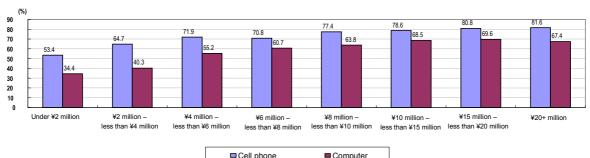
#### (2) By gender



#### (3) By city size



#### (4) By household income

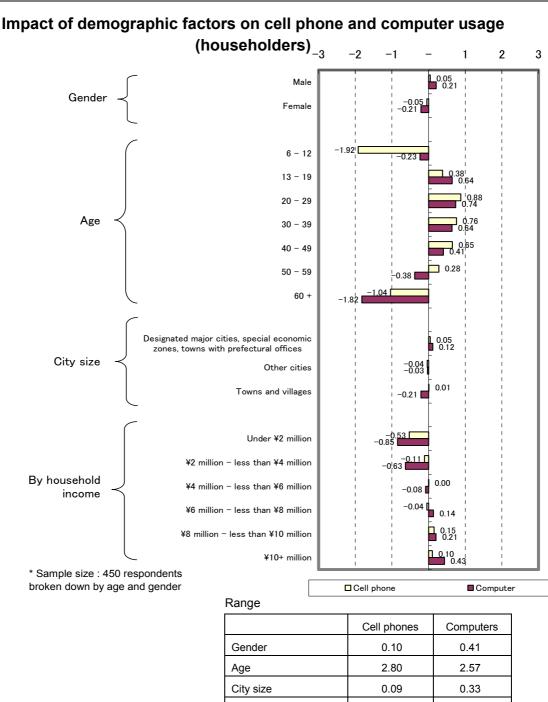


Cell phone Computer

## (2) Impact of demographic factors on cell phone and computer usage (householders)

Among the demographic characteristics considered in the survey, age group had the greatest impact on both cell phone and computer usage rates, followed by household income. In general, demographic factors had a greater impact on computers than on cell phones.

The "12 and under" and "50 and over" age groups had a negative influence (i.e., respondents in these age groups were less likely to use computers), with the "60 and over" age group having a particularly strong negative influence. Looking at household income, the "less than ¥6 million" categories had a negative impact. These findings are similar to the trends for internet usage.



Household income

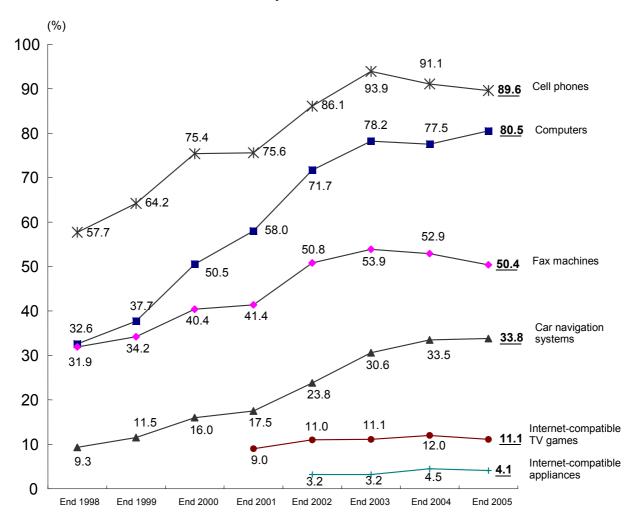
0.68

1.28

## (3) Ownership of telecommunications devices (households)

Cell phones are owned by 89.6% of households and computers by 80.5%. These strong penetration rates have slowed in recent years. Fax machines have likewise leveled off after achieving penetration of approximately 50% of households.

## Household ownership of telecommunications devices



Note: The "Internet-compatible TV games" category was added to the survey in 2001, followed by "Internet-compatible appliances" in 2002.

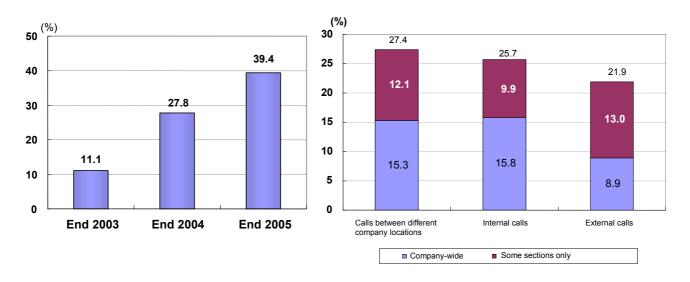
## (4) IP phone penetration (companies/households)

The industry IP phone penetration rate rose 11.6 points since last year to reach 39.4%, or roughly 40% of large companies. IP phone systems are used mainly for calls between different company locations (27.4%), as well as internal calls (25.7%) and external calls (21.9%).

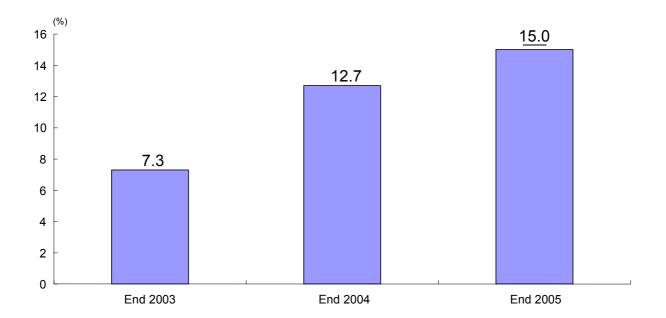
The household IP phone penetration rate rose only 2.3 points to 15.0%, a slowdown in growth from last year's 5.4 points.

## (1) IP phone penetration in industry

## (2) Purpose of IP phones (companies)



#### (3) IP phone penetration in households

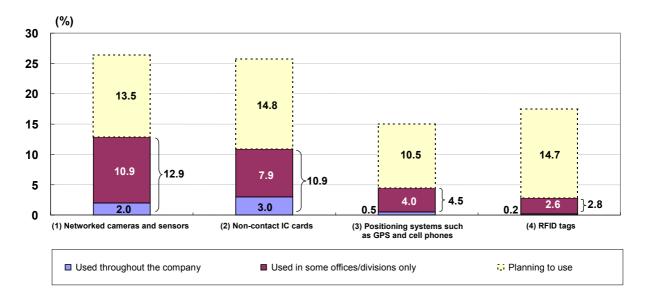


## (5) Penetration of ubiquitous technology\* (companies)

The highest penetration rate for ubiquitous technology was networked devices such as cameras and sensors (12.9%), followed by non-contact IC cards (10.9%), positioning systems such as GPS and cell phones (4.5%) and RFID tags (2.8%). In each of these areas, at least 10% of companies were planning to introduce the technology in the near future, suggesting a further increase in penetration rates.

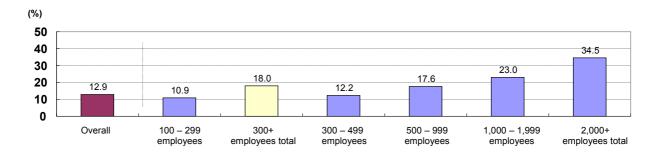
Company size has a significant effect on penetration rates. Very large companies with 2,000 or more employees have higher usage rates — for example, 34.5% for networked devices and 44.5% for non-contact IC cards, compared to just 10.9% and 7.3% respectively for small companies with 100 – 299 employees.

### Penetration of ubiquitous technology (companies)

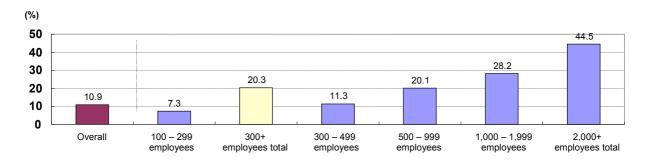


<sup>\*</sup> Here, "ubiquitous technology" is a generic term used to refer to business technology with next-generation communication features, such as RFID tags, non-contact IC cards, networked cameras and sensors, and cell phones and other types of positioning systems.

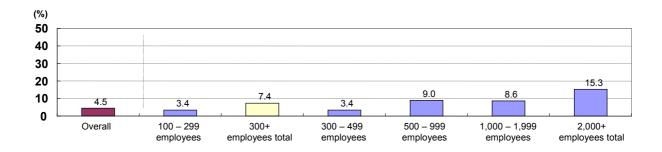
### (1) Networked devices such as cameras and sensors



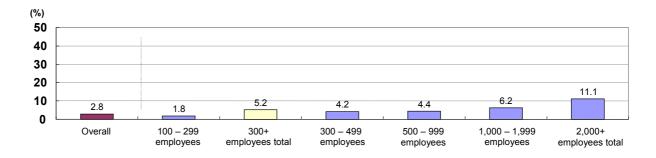
## (2) Non-contact IC cards



## (3) Positioning systems such as GPS and cell phones



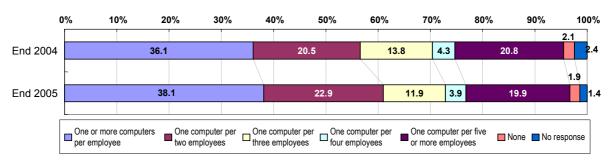
## (4) RFID tags



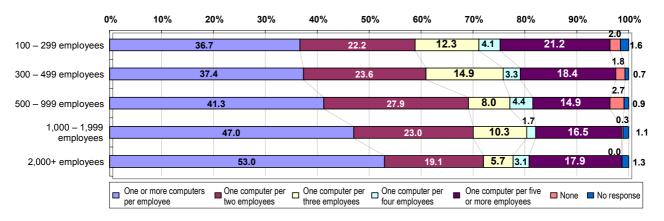
## (6) Computers-to-employees ratio (companies)

38.1% of companies provide one or more computers per employee for in-house, inter-company and internet access, while a further 22.9% provide one computer per two employees. Thus, over 60% of companies provide at least one computer per two employees. Larger companies (in terms of the number of employees) are more likely to provide at least one computer for every employee.

#### Computers-to-employees ratio (companies)



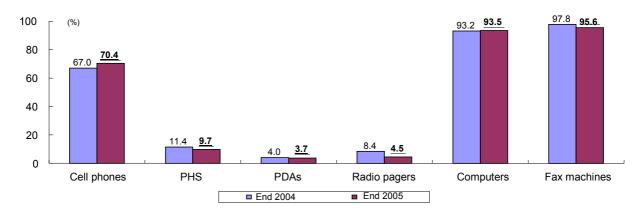
#### Computers-to-employees ratio by company size



(7) Telecommunications equipment ownership (small companies)

Small companies have high ownership rates for cell phones (70.4%), computers (93.5%) and fax machines (95.6%), although ownership of radio pagers has almost halved since last year, falling 3.9% to just 4.5%.

#### Telecommunications equipment ownership (small companies)



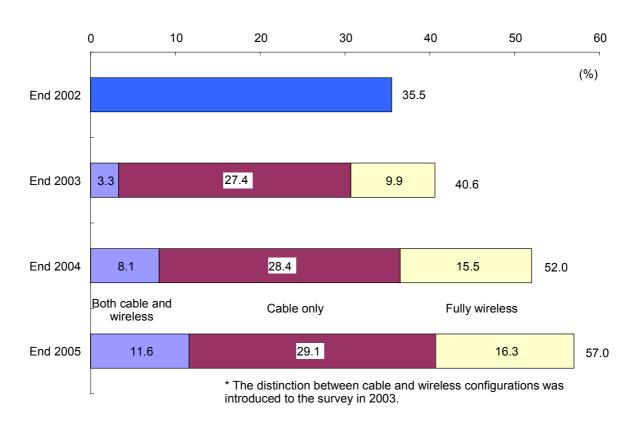
## 4 Network configuration

#### (1) Home LANs (households)

57.0% of households with two or more computers employ a home LAN. This figure is up 5.0% from last year, although growth in LAN usage has dropped to less than half the previous increase of 11.4%.

Roughly half the home LANs are configured using cable only, although growth in cable LANs has clearly levelled off (0.7% this year, 1.0% last year). Growth in fully wireless LANs has plummeted from 5.6% last year to just 0.8% this year, while LANs configured using a combination of cable and wireless components have increased by a relatively solid 3.5%.

#### Home LANs (households)

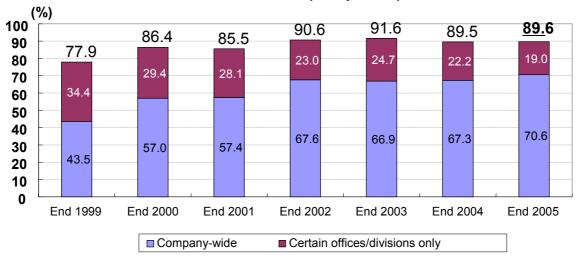


## (2) Internal networks (companies)

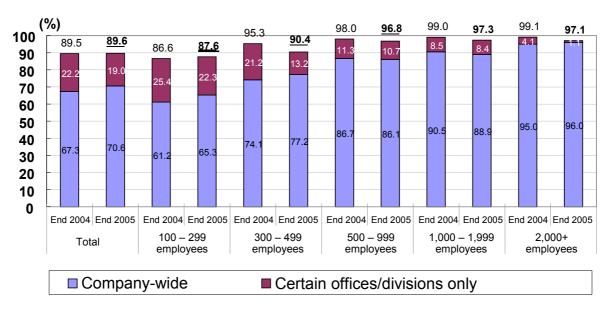
The proportion of companies with internal networks has remained relatively constant in recent years, and this year was no different at 89.6%.

Larger companies are more likely to have internal networks deployed throughout the company (96.0% of companies with 2,000 or more employees versus 65.3% of companies with 100 – 299 employees). Smaller companies are more likely to have internal networks that reach only certain part of the company, which accounts for the lack of company-wide networks.

#### Internal networks (companies)



## Internal networks (companies) — by company size

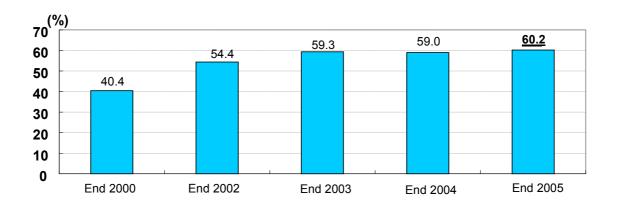


#### (3) Inter-company networks (companies)

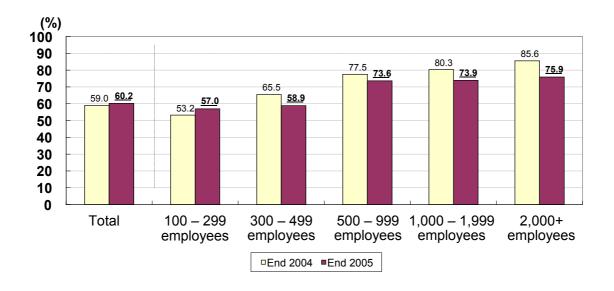
As with internal networks, the proportion of companies with inter-company networks has levelled off, reaching 60.2% in the latest survey.

Once again, larger companies are more likely to maintain inter-company networks — 75.9% of companies with 2,000 or more employees compared to 57.0% of companies with 100-299 employees (a difference of 18.9 percentage points).

#### **Inter-company networks (companies)**



#### Inter-company networks (companies) — by company size

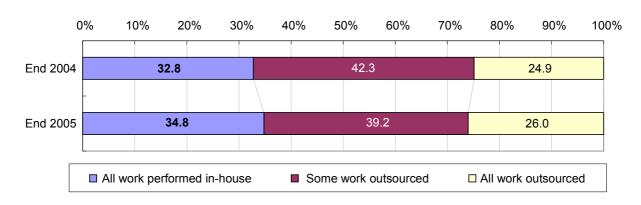


#### (4) Network installation (companies)

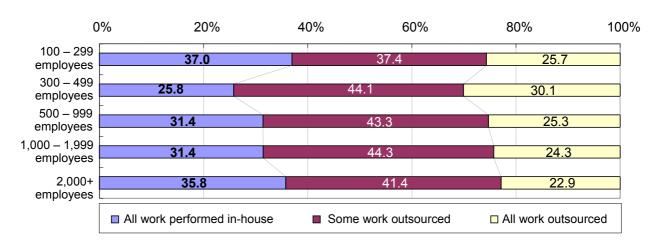
Two-thirds of companies (65.2%) chose to outsource part or all of the work involved in construction and installation of their corporate networks.

Looking at the effect of company size on outsourcing, 63% of companies with 100-299 employees used outsourcing. This figure increase to 74.2% for companies with 300-499 employees but declines thereafter, reaching a low of 64.2% for very large companies with 2,000 or more employees. Larger companies are also more likely to perform the entire installation process in-house (i.e., with no outsourcing).

#### **Network installation (companies)**



#### Network installation (companies) — by company size



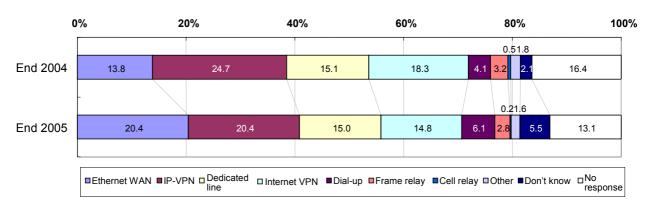
Note: Figures rounded off; totals may not add to 100%

## (5) Types of corporate networks (companies)

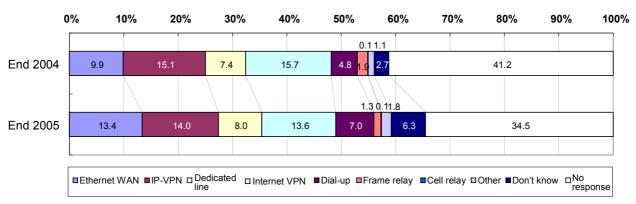
The most common backbone networks are Ethernet WAN and IP-VPN (both 20.4%), while IP-VPN is the most common branch network (14.0%).

Ethernet WAN is the most common choice for both backbone and branch networks, while IP-VPN is declining in popularity.

#### Types of corporate networks (companies) — backbone networks



## Types of corporate networks (companies) — branch networks



#### Notes

- 1. Backbone network: network linking major nodes and computer centers
- 2. Branch network: network used to connect to minor nodes

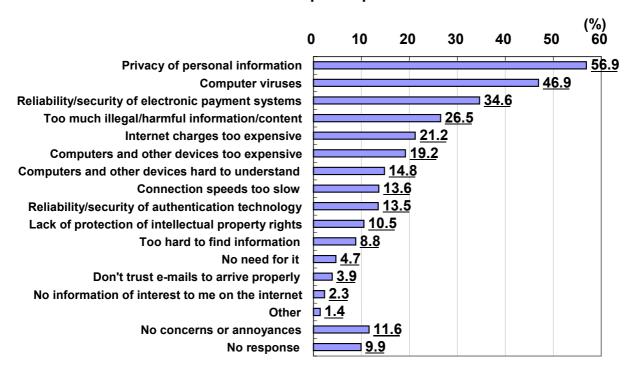
## 5 Safety and security

## (1) Internet concerns and annoyances (householders aged 15+)

The most common concern with the internet was privacy of personal information (56.9%), followed by computer viruses (46.9%) and reliability/security of electronic payment systems (34.6%).

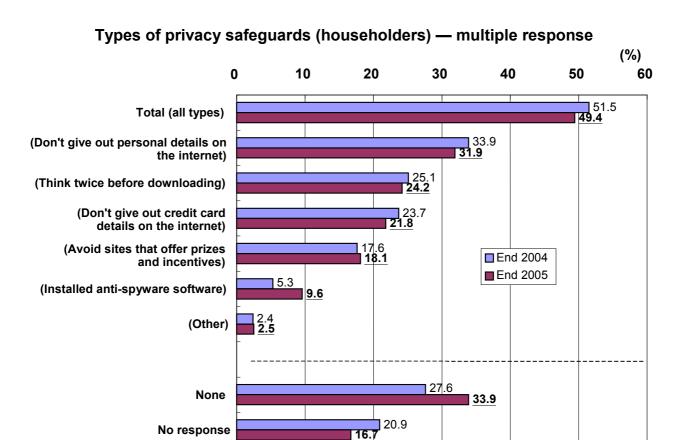
Only 11.6% of respondents had no concerns or annoyances, indicating that the majority of users experience some degree of unease when using the internet.

## Internet concerns and annoyances (householders aged 15+) — multiple response



## (2) Safeguarding privacy (householders)

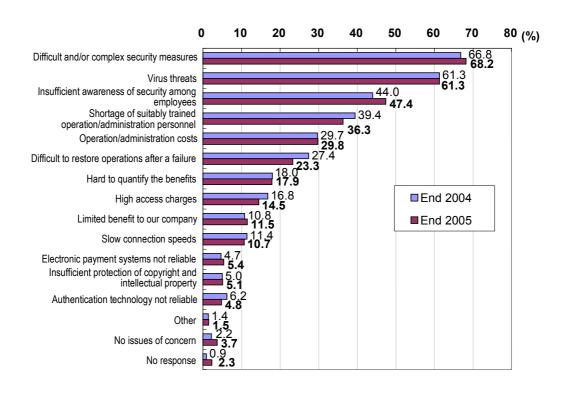
Half of all internet users (49.4%) employ some form of strategy to safeguard the privacy of person information. This figure is almost identical to that from last year's survey. The most common privacy strategy is to avoid giving out personal details on the internet (31.9%), followed by thinking twice before downloading (24.2%).



#### (3) Network usage issues (companies)

The most common network issue for companies was difficulty implementing security measures (68.2%), followed by virus threats (61.3%). These findings are similar to last year's survey, when security issues were most commonly nominated. Personnel issues also featured strongly, particularly security awareness among employees and lack of suitably trained personnel.

## Network usage issues (companies) — multiple response



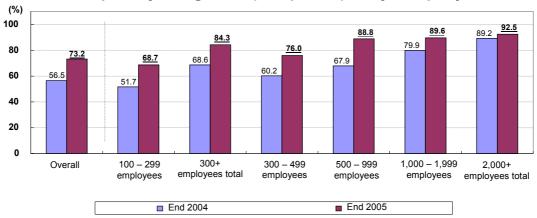
## (4) Safeguarding privacy (companies)

Following the enactment of the Privacy Act on April 1, 2005, the proportion of companies using networks (both internal and external, including the internet) that have taken steps to safeguard the privacy of personal details rose to 73.2%, an increase of 16.7% since last year. Meanwhile, the proportion of companies with no privacy safeguards fell from 34.5% to 18.0%, indicating a growing awareness of the importance of personal information security.

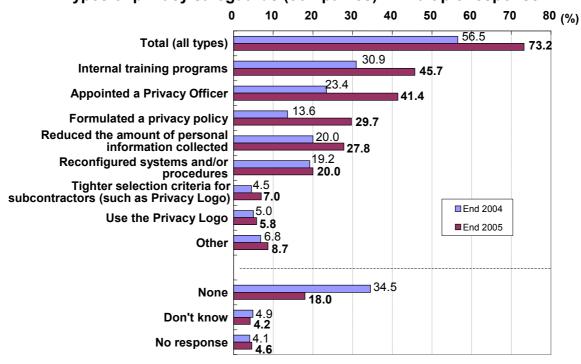
Larger companies are more likely to have privacy safeguards in place (around 90% of companies with 500 or more employees compared to around 70% of companies with 100 – 299 employees).

The most common privacy safeguards are internal training programs (45.7%). The next three most common responses all increased significantly from last year: appointing Privacy Officers (41.4%), formulating privacy policies (29.7%) and reducing the amount of personal information collected (27.8%).





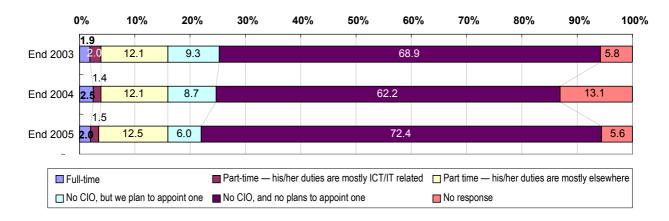
Types of privacy safeguards (companies) — multiple response



(5) Role of CIO\* (companies)

Only 2.0% of companies have a full-time CIO, and only 16.0% have a part-time CIO. Most companies (72.4%) have no plans to establish a CIO position.

## Role of the CIO (companies)



<sup>\*</sup> CIO = Chief Information Officer, the person responsible for coordination and supervision of management strategies and information/communication strategies.